

'Round these parts

"From the Red River to the Rio Grande"

Summer Issue 2006



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Opening of Brownsville store broadens HOLT's™ presence in the Rio Grande Valley

HOLT CAT®, in a continued effort to provide comprehensive customer service, now has opened a new location in Brownsville, TX. The store opening and ribbon cutting ceremony took place on June 13, 2006. Public officials and customers from Brownsville and Cameron County were on hand to participate in the store-opening program, which was followed by lunch.



Peter M. Holt and Allyn Archer accept a plaque from a member of the Brownsville Chamber of Commerce Bienvenidos Committee.



HOLT CAT employees and members of the Brownsville Chamber of Commerce participate in the Brownsville store ribbon cutting ceremony.

The Brownsville location was established to provide customers with a variety of services. Customers have a local facility where they can rent Caterpillar® and allied equipment. HOLT now has a dedicated Cameron county machine sales representative, Rudy Solis, who works from this location. With a newly installed Express Parts System drop box, customers can easily pick up parts that they previously ordered by phone, fax or through the Internet. This new location will provide Brownsville and Cameron county customers convenient options to meet their equipment and rental needs. The Brownsville store is located at 6738 N. Expressway.

HOLT CAT operates two other Rio Grande Valley stores, a full service machine sales, rental, parts and service facility in Weslaco and an Edinburg store that is dedicated to on-highway truck, industrial and marine engine service and parts. ■



Available Cat® Engines

with ACERT™ Technology for off-highway applications



In 2005, very stringent EPA emissions regulations began to go into effect. But meeting those regulations doesn't mean you have to lower your performance expectations. Cat® engines with ACERT™ Technology are now available for off-highway machine applications and provide the performance, reliability and durability you expect from Caterpillar, while drastically reducing emissions.

Thousands of Cat engines with ACERT™ Technology are currently in service.

ACERT™ Technology reduces emissions through precise control of the combustion process. It starts with taking in cool, clean air and then integrates a number of processes:

- Advanced electronic control based on proven Cat components
- Multiple injection fuel delivery
- More efficient air management

And by integrating proven Cat systems with new technologies, it means you can expect:

- The same service intervals and maintenance costs as current Cat engines
- Clean, efficient combustion that won't prematurely degrade parts
- Quality performance without compromise

It takes a leader to go beyond the expected. Count on HOLT CAT for the power to lead. For more information on ACERT™ Technology, circle #1 on the Reader Service Card. ■





with Cat® Skid Steer Tires

Tires play a key role in productivity. They must be stable, yet agile; durable, yet economical. As one of the highest volume replacement parts of a skid steer loader, a tire's wear life directly affects operating costs and profitability.

The expanded line of Cat® tires reflects extensive research and engineering expertise that only Caterpillar® can deliver. No matter what the application, there is a Cat tire that will improve your productivity. Different tires for different applications are available.

When you hear the Caterpillar name, you think of rugged, dependable machines and engines. Now you can bring the benefits of the Caterpillar reputation for quality and performance to any brand of skid steer loader. CAT Premium Conventional Skid Steer Tires from HOLT CAT measure up to tough standards, delivering all the long life and exceptional value you expect. Call a HOLT CAT Parts Department or circle #2 on the Reader Service Card. ■



- Available for Caterpillar® and most other major brands of skid steer loaders.
- Extra large lugs for exceptional traction and wear.
- Self-cleaning open tread design.
- Large on-hand inventory of Flexport®, XD and non-marking Skid Steer Tires.

Act NOW
and receive
10% off
your purchase of
4 Cat® tires!



3 Reasons

to upgrade your bucket teeth
to the New **K-Series** design.

1. HOLDS TIGHTER.
2. STAYS SHARPER.
3. CHANGES EASIER.

Upgrading your Cat® bucket teeth has never been easier. Converting to the K-Series tooth system gives you an extra edge that allows teeth to **HOLD TIGHTER, STAY SHARPER** and **CHANGE EASIER**. HOLT CAT offers a full line of Buckets and Ground Engaging Tools for virtually any application. For more information on how you can upgrade to the new K-Series Ground Engaging Tools, contact your Product Support Sales Representative or circle #3 on the Reader Service Card. ■

Vertical retainer provides greater convenience and is located in a low-wear area

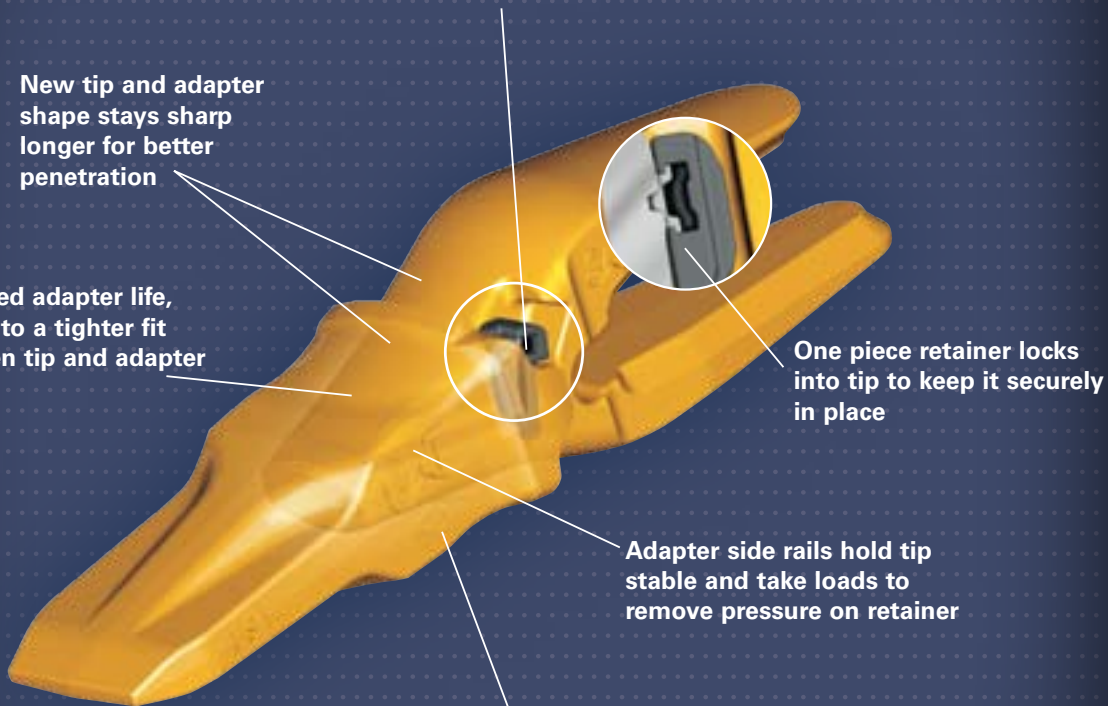
New tip and adapter shape stays sharp longer for better penetration

Extended adapter life, thanks to a tighter fit between tip and adapter

One piece retainer locks into tip to keep it securely in place

Adapter side rails hold tip stable and take loads to remove pressure on retainer

Tip twists into place to hold it on the adapter during installation





The **New** **Cat**[®] SystemOne[™]

Undercarriage maintenance and repair can account for a large percentage of your overall owning and operating costs. HOLT CAT would like to share some results from a new Cat[®] undercarriage system, which has logged over 300,000 hours on customers' job sites in a variety of applications and conditions. With the exception of the sprocket segments, every major component has been completely redesigned in the Cat SystemOne[™] patented undercarriage for small and medium-sized track-type tractors and loaders. Cat SystemOne components have been designed to work and wear as a system to achieve balanced undercarriage life. Many customers are experiencing better than 50% increases in wear life when comparing SystemOne to previous undercarriages.

Here are some benefits of how Cat SystemOne[™] Undercarriage can provide to your business:

Increased Wear Life

- Center tread idlers ride on the bushings instead of the links—eliminating scalloping
- Rotating bushings incorporate lifetime-sealed cartridge joints
- New single flange bottom rollers with larger diameter are matched to link life
 - Taller flange improves guiding on slopes
 - Matches wear life with links

Minimal Maintenance

- Bushing turns eliminated
- Idlers and sprockets now last two to three chain lives
- Increased Machine Versatility

Undercarriage Specialists

At HOLT CAT®, we are always striving for ways to improve the service we provide to our customers. Since undercarriage repairs are costly, HOLT now has “Undercarriage Specialists” whose sole job is to provide undercarriage expertise to our fleet customers. We have two specialists, Dennis Cox who is responsible for San Antonio and Austin and Justin Kahle who is handling the Dallas and Fort Worth area.

Because our “Undercarriage Specialists” are focused only on machine undercarriage, they can regularly work with customers to better develop their maintenance and inspection practices. Dennis and Justin have the technical expertise and are the undercarriage point of contact at various customer locations. Their responsibilities include measuring undercarriage wear, assessing needed repairs and coordinating maintenance for their customers’ track machine fleets.

The role of the “Undercarriage Specialist” is evolving into much more as we continue to learn what our customers’ critical undercarriage needs are and how we can best meet their track machine parts and service needs. Today we have a process that is in place and working, but we will continue to make improvements to the role of the “Undercarriage Specialist” to better serve our customers. ■



Dennis Cox



Justin Kahle

Undercarriage

- Sealed cartridge joints tolerate any underfoot condition and shoe width
- Applicable for a wider range of environments and applications

Machine Performance

- With scalloping eliminated, vibration is reduced
 - Improved ride
 - Improved fine grading capabilities

Cat SystemOne™ Undercarriage significantly reduces undercarriage costs for Cat D3C through D6R track-type tractors and 953C and 963C track loaders. Customers using SystemOne Undercarriage are experiencing extended wear life and reduced maintenance intervals, lowering their undercarriage costs by as much as 70%.

Caterpillar® has a long history of undercarriage innovations since the track-type undercarriage was introduced in 1904. Some of those improved products and services in the last half-century include:

- 1959 – Custom Track Service
- 1966 – Split master link
- 1966 – Sealed and lubricated tracks
- 1977 – Elevated sprocket undercarriage system
- 1994 – Rotating bushing/heavy duty track
- 1999 – Grease lubricated track

Cat SystemOne™ Undercarriage is available either as a factory-installed option or a retrofit package. **For more information about Cat SystemOne™ Undercarriage, contact your HOLT CAT Product Support Sales Representative or circle #4 on the Reader Service Card.** ■



Caterpillar® Updates IT38G Series II Integrated Toolcarrier

Caterpillar® IT38G Series II Integrated Toolcarrier is the machine of versatility and high production for demanding jobsite requirements. Now its versatility and high levels of production are even more magnified.

Caterpillar has redesigned the IT38G Series II Integrated Toolcarrier to provide excellent lines of sight to the quick coupler and work tools, as well as increasing the number of work tools available. The redesign makes this the most operator-friendly version ever.

This versatile machine also maintains key features that make it best in its class, including:

- 180 net horsepower
- Parallel lift linkages
- Integral quick couplers to handle a wide range of material-handling and digging tasks
- Exceptional visibility
- Improved lines of sight to the work tool and coupler, allowing easier changes of work tools
- Additional line of buckets
 - 2.75-3.5 cubic yards compared to previous offering of 3.0-3.5 cubic yards
 - A broader selection of buckets allows closer matching of material density and bucket size for optimum productivity
- A full range of work tools for the versatile toolcarrier

IT38G Series II Specifications	
Engine	Cat® 3126B with ATTAC
Net Power	160 hp
Gross Power	180 hp
Bucket Capacities	2.75-3.5 yd ³
Operating Weight	32,156 lbs
Static Tipping Load, Straight	22,116 lbs
Static Tipping Load, Full Turn	19,106 lbs
Breakout Force	24,750 lbs

Added benefits

- Electro-hydraulic system for the quick coupler
- New system is electrically actuated with a switch in the cab, which delivers pressure to the coupler through the brake system
- Fourth function switch, located next to the quick coupler switch on the implement pod, can be added for work tools having multiple functions, such as rollout buckets with thumbs
- Improved stability and greater work capabilities
- Increased full turn static tipping load by 14% to 19,106 pounds
- Improved stability and greater work capabilities without reducing responsiveness

The net result is high productivity. The Cat® IT38G Series II Integrated Toolcarrier offers improved productivity and versatility while maintaining a number of its world-class features. **For additional information, contact your HOLT CAT Sales Representative or circle #5 on the Reader Service Card.**

Performance Product Sales Representative (PPSR)



Samantha Galloway

HOLT CAT® now has two Performance Product Sales Representatives, or PPSR's, to better serve our customers needs. Samantha Galloway is responsible for the Dallas and Fort Worth area, while Jeff Mordica is responsible for the San Antonio and Austin area.

Our "Performance Product Sales Representatives" can regularly work with customers to help them understand their machine maintenance cycles and parts needs. Once this has been established, the Performance Product Sales Representatives can assist in developing consistent parts ordering practices and Customer Support Agreement (CSA) options. In addition to CSA's,

PPSR's are focused on machine performance parts, which include: hydraulic hoses, Ground Engaging Tools (GET - cutting edges, bucket teeth and wear plates), tires, hardware (nuts & bolts), fluids, filters and batteries. Samantha and Jeff will focus on maintenance parts, fluids and CSA's, but can assist with other repair options.

The role of the "Performance Product Sales Representative" will continue to evolve as we learn what individual customers' critical parts needs are and how we can address those needs.

For more information, contact Samantha at 214-649-0479 or Jeff at 210-862-1042 or circle #6 on the Reader Service Card. ■



Jeff Mordica

Prevent Hydraulic Problems

Before They Become Expensive.

A Custom Hydraulic Service Program from HOLT CAT® can save you thousands in avoidable repairs and downtime. This detailed inspection program helps maintain hydraulic system efficiency and catches problems before they turn into costly repairs. A typical inspection includes the following twice a year or every 1,000 hours:

- Checking engine performance
- Drift testing hydraulic cylinders
- Checking cycle times, relief valve settings, system pressures, steering time and slip
- Sampling the hydraulic oil for contamination, wear metals and physical properties
- Minor adjustments as needed
- Machine walkaround inspection



- Delivering a feedback report to the customer with recommendations for service or repair

Contact your HOLT CAT Product Support Sales Representative or circle #7 on the Reader Service Card.



A partnership built on honesty,

When Dick Shanahan, owner of R&G Construction first started his business in 1996, he had one skid steer loader and two ladies working for him. Today, with a staff of 37, he is one of the largest site work contractors in Comal County. He now owns 12 machines including CAT® 216B and 262B Skid Steer Loaders, plus a 277B Multi-Terrain Loader and a Challenger® Ag Tractor.

Shanahan contributes his growth and success to partnerships with HOLT CAT and Bob Jordan, his sales representative, CAT Financial and DR Horton Homes. In addition, he said “that behind every good man is a good woman” since his wife Debbie handles billing and invoicing after she comes home from her job as a law clerk.

“When my machine broke down in 1999, I contacted different equipment dealers, but no one would talk to me because I only owned one machine. Bob Jordan, San Antonio based General Construction Sales Representative from HOLT CAT came out to my job site and we started talking. After Bob explained what HOLT was and who he was, I asked him what HOLT really stood for. Bob replied, ‘HOLT stands for Honesty, On time, Listen to you and Take care of you,’ and Bob has done all of that.”

Shanahan still remembers the time in 1998 when Bob brought a new CAT Skid Steer Loader to their jobsite. “It was hilarious when we tried to take the machine off the trailer. This was the first year that Caterpillar® came out with compact construction equipment and we were not familiar with joystick controls because we used foot pedals on the other

machine. Even though, I had a broken hand at the time I still had no problem operating the CAT Skid Steer Loader. These machines are fantastic; I really like the ease of operation and the fact that you can sit in the skid steer loader for 10 hours a day and never get tired. In addition, I like being able to see beyond the bucket.

“As a young man, I asked my dad what it takes to be successful and he told me to always surround myself with strong people, and this has been my philosophy,” said Shanahan. The moment Dick met Bob Jordan, he knew that his success would not depend on “him,” but on “us.”

“Bob Jordan comes to visit me all the time. Our partnership has grown so much over the past few years that I only buy equipment from him. Other equipment dealers bring machines out to my jobsite for demos and I tell them to leave it on the trailer. When they say they know I have a great relationship with Bob, I answer, yes, leave it on the trailer and that is how it is,” says Shanahan.

Shanahan adds that DR Horton and Bob Jordan have the same work ethics that he does and says, “All we have in life is our credibility and if Bob says, ‘I will take care of it,’ I do not worry and that means a lot to me.” Customer service and professionalism are also very important to Dick. When he meets with his customers he tells them, “My name is Dick Shanahan and I own the company. What can I do to make you happy and I will make you happy?” He says that Bob has given him the same kind of customer service and has never sold him anything that he did not need.

From left to right:
Efrin Gonzales, Debbie
Shanahan, Bob Jordan,
Dick Shanahan, Troy
Owen, Mike Melle and
Fred McCray



integrity, ethics and commitment

“Shanahan’s professional appearance is very important in today’s business world and one of their trademarks is that their superintendents and he wear white button-down shirts. We are probably the only site work contractor that wears white shirts. Yes, it cost us a lot of money, but it is very important to look and act professional around customers.”

He feels that it is equally important for their trucks and equipment to look clean and well kept. When they pull up to a jobsite, their customers know that R & G Construction, Inc. takes pride in their work because their employees take pride in themselves.

R&G Construction Inc. is located in Adkins, Texas and does all the site work for DR Horton Homes in Comal County, which includes lot clearing, drainage work, finish grading, spreading top soil and general clean up. The company recently

won its second Clean Sub Award from DR Horton for having the cleanest jobsite in South-Central and South Texas. R&G Construction competed against 17 housing subdivisions in DR Horton’s San Antonio division. “This is the first time in the history of DR Horton Homes that one company received this award twice in one year,” adds Shanahan.

R&G Construction Inc. has grown dramatically over the past few years. Last year they completed 562 homesites and as of April 15 has completed 156 more with 258 in different stages of construction. They have since completed 16 homes and have another 30 new starts. “We will surpass 700 homes this year. Business is great and it has been a fantastic partnership with HOLT CAT and Bob Jordan, CAT® Financial and DR Horton Homes and I am looking forward in continuing this partnership,” says Shanahan. ■



From left to right: Mike Melle, Project Manager DR Horton, presents Dick Shanahan, owner of R & G Construction Inc, with the DR Horton Clean Award for having the cleanest subdivision under construction. Also featured is Debbie Shanahan and Bob Jordan, HOLT CAT General Construction Sales Representative.



From left to right: Richard Trice, HOLT CAT Hydraulic Product Support Sales Representative, receives his retirement plaque from Saul Arenas, Product Support Sales Manager

HOLT CAT® Hydraulic PSSR Retires

HOLT CAT's Northeast Texas Hydraulic PSSR, Richard Trice has retired after seven years of dedicated service with HOLT. Richard, who worked out of Longview, was a Product Support Sales Representative (PSSR) who specialized in machine hydraulic systems. This specialized position was created because HOLT was looking for a way to serve its hydraulic customers better. When Richard was selected for the job, it became apparent that HOLT had found the right man to handle their Northeast Texas Hydraulic customers' needs.

Customers knew that they could count on Richard's hydraulic system expertise to make sure their machines' hydraulic systems worked properly, and when needed, were repaired correctly. Customers came to rely on Richard's customer service and have told about times when Richard would get calls

late in the day about a cylinder that went down and needed to be repaired or replaced. Even though he was almost back in Longview, he would turn around and pick the cylinder up, then make the two-hour drive to HOLT's Irving hydraulic repair facility. Richard wanted to make sure the repairs were done as quickly as possible. His customers knew they could count on Richard to handle all of their hydraulic needs and they were confident that he was knowledgeable about the works and wears of all the equipment they had.

After seven years of dedicated service with HOLT, Richard and his wife talked about their future and decided it was time for him to retire and relax. So, on February 23rd, Richard did just that. Richard will be missed not only by his friends and colleagues at HOLT CAT, but by his customers who relied on him for hydraulic assistance. ■

Ready for Summer?

Prepare for the hotter weather ahead...
take a few minutes for maintenance



Coolant or cooling system problems contribute to more than 50 percent of all engine failures. These failures can be due to inadequate cooling system maintenance, incorrect coolant concentration or poor operational procedures such as extensive lugging and improper cool-down procedures.

These problems may cause oil oxidation. Cooling system problems can reduce the hydraulic components served by coolant heat exchangers.

Help your equipment stay cool now and prepare it for the hotter summer weather by taking a few minutes for cooling system maintenance.

Cooling systems are often overlooked as the source of performance and engine trouble. To help you avoid costly repairs and down time, remember these six important tips to help keep your cooling system working right:

(1) Check your cooling system every day. This includes coolant level, radiator cap seal and belts. Also, remove foreign material and dirt from the air side of the radiator core.

(2) Warm up. Idle the machine until proper system operating temperature and pressure are reached. Cold starting denies oil time to circulate and critical parts time to heat up.

(3) Keep an eye on the temperature gauge. Temperature

extremes deserve quick attention. Overheating leads to oil breakdown and seizures.

(4) Test antifreeze and coolant conditioners. Test and record concentrations every 250 hours, and be sure to change the antifreeze every two years or 3,000 hours. Also, maintain a 3 to 6 percent coolant conditioner concentration in the system at all times. Under-concentration can result in corrosion that can eat through blocks and liners. Over-concentration can form radiator-plugging deposits and result in overheating.

(5) Watch your water. Never use water alone as a coolant. Always add supplemental conditioners when using distilled or deionized water.

(6) Cool down. Don't forget to idle the machine before shutdown. Idling for a few minutes keeps coolant and oil flowing, allowing critical parts to cool down and turbo bearings to stay lubricated until the turbo fins stop spinning.

HOLT CAT also offers maintenance and repair options designed to maximize cooling system efficiency. By keeping your cooling system in good shape, you may be reducing the cause of 50 percent of premature engine failures. **Contact any HOLT CAT service department or circle #8 on the Reader Service Card.** ■

NOW OFFERING

0%
Financing for

48 months



Sizzling

Finance Rates
from HOLT CAT®

HOLT CAT is offering 48 months, NO Interest on the purchase of selected models of new small track-type tractors, wheel loaders and excavators.* Don't miss out on this great offer. For more information, contact a HOLT CAT Sales Representative or circle #9 on the Reader Service Card.

Hydraulic Excavators

Model	Flywheel Power	Operating Weight	Dig Depth
312C L	90 hp	28,970 lb	19' 10"
314C LCR	90 hp	32,590 lb	19' 6"
315C L	110 hp	36,930 lb	21' 6"

G-Series Track-type Tractors

Model	Operating Weight	Blade Width	Power Net
D3GXL	16,227 lb	96.9 in	70 hp
D3G LGP	17,160 lb	123.9 in	70 hp
D4G XL	17,317 lb	105.2 in	80 hp
D4G LGP	18,073 lb	123.9 in	80 hp
D5GXL	19,662 lb	105.9 in	90 hp
D5G LGP	20,434 lb	128.1 in	90 hp

Wheel Loaders

Model	Bucket Capacity	Operating Weight	Flywheel Horsepower
924Gz	2.7 yd3	21,795 lb	129 hp
924G	2.7 yd3	25,096 lb	129 hp
928Gz	3.0 yd3	27,140 lb	143 hp
930G	3.0 - 3.25 yd3	29,079 lb	149 hp

*With approved credit. Offer expires on September 30, 2006. Offer applies to the models listed above.

Compact.

Mighty.

Cat® 305C

Mini Excavator—

Powerful tool.

Confined
spaces.



HOLT CAT has the solution for when you need to dig, doze, grasp or carry material in a small working area. The Cat® 305C Compact Radius mini excavator is built for efficiency. The compact radius features zero tailswing, as the counterweight does not extend beyond the tracks when swinging. The 305C also has a swing boom to enable you to position the excavator to dig and work right next to a wall or other obstruction. This allows you to have maximum control no matter what the terrain.

Performance and versatility are delivered to you through:

- Turbocharged Engine
- Fast, Powerful Digging
- Load-Sensing Hydraulics
- Dozer Blade Flat Function
- Stick Options
- Hydraulic “Thumb Ready” Sticks
- Wide Range of Work Tools
- 500 Hour Oil and Filter Change Intervals

Your versatility and ability to take on any task are taken to the next level when you add Cat Work Tools to your mini excavator.

- Caterpillar® Augers are designed with the right amount of speed and torque for maximum productivity in a broad range of soil types.
- Ditch Cleaning Buckets are designed for clearing, sloping and sidening roadside ditches efficiently and productively.
- Hammers are each matched to the machine to provide optimum performance and durability in a wide variety of demolition and construction applications.



- Cat Bucket Thumbs can grasp odd-shaped items and loose material when used in conjunction with a standard bucket.

The Cat 305C Mini Excavator will quickly become your all-in-one piece of equipment. **Contact any HOLT CAT Sales Representative or Circle #10 on the Reader Service Card.** ■

Unison Drilling, Inc.:



From left to right:
Little Michael, Annie
and Michael Mello
with Rental Rep
Adam Haby

Caterpillar[®] machines and engines keep black gold pumping

Maurice Stricker and Annie Mello established Unison Drilling, Inc. in Devine, Texas, in March 1985. In 1994, following Maurice's unexpected death, Annie decided to continue the oil and gas drilling business with the help of her husband, Anthony, and son, Michael. Unison Drilling, Inc. relies on Adam Haby, San Antonio HOLT Rental Services Sales Representative, for their equipment needs.

Unison Drilling Inc. uses Caterpillar[®] machines and engines to keep the black gold pumping. "Caterpillar equipment is known for quality and reliability. We buy Caterpillar engines for our rigs and rent Caterpillar Wheel Loaders and telehandlers," says Annie. "My brother, Maurice, used to say that nothing runs like a CAT[®]", it even purrs like a cat. Annie adds that HOLT Rental Services has the competitive edge over other rental companies because HOLT provides quality equipment that is much newer than their competitor's equip-

ment and they have an extensive inventory. "We do not have to worry about our equipment breaking down. When we call HOLT Rental Services, they either have the equipment we need or they find it for us," says Annie.

Renting Caterpillar Wheel Loaders and Telehandlers from HOLT Rental Services is more cost effective for Unison Drilling, Inc. "We have less overhead expenses if we rent equipment that we only need for a short period of time. We currently have three different drill sites in Fayette, Dimmit and Maverick Counties and renting equipment seems more cost effective," says Michael.

Unison Drilling, Inc. has experienced significant growth over the past few years, and both Annie and Michael agree that as they grow and expand their business, they know they can rely on HOLT Rental Services and Adam Haby for all of their equipment needs. ■

HOLT Rental Services

1-800-RENT-CAT



Backhoe Loaders

Item	Description
416D	74 Hp, 14' 5" Dig Depth
416 ES	74 Hp, 18' 1" Dig Depth, E Stick
416 4X4	74 Hp, 14' 5" Dig Depth
416 4X4 ES	74 Hp, 18' 1" Dig Depth, E Stick
420D	90 Hp, 14' 5" Dig Depth
420 4x4	90 Hp, 14' 5" Dig Depth
420 4x4 ES	90 Hp, 18' 1" Dig Depth, E Stick
Rear Attachments	
Extra Backhoe Bucket	12"-36" Teeth or Smooth, Fits Any Size Backhoe
Hammer	1,000 lbs
Hyd. Plate Compactor	7,800 ft lbs
Compaction Wheel	17" or 22"



Light Towers

Item	Description
Towable Light Tower	4 X 1,000 Watt Bulbs



Skid Steer Loaders

Item	Description
226B	62 Hp, 66" Bucket, 5,384 lbs Op Wt
232B	52 Hp, 66" Bucket, 6,661 lbs Op Wt
236B	73 Hp, 66" or 72" Bucket, 7,007 lbs Op Wt
246B	82 Hp, 66" or 72" Bucket, 7,142 lbs Op Wt



Telehandlers

Item	Description
TH360	100 Hp, 20,800 lbs, 44'3" Reach, 7,000 lb Rating
TH460	100 Hp, 24,980 lbs, 44'3" Reach, 9,000 lb Rating
TH560	120 Hp, 26,450 lbs, 44'3" Reach, 11,000 lb Rating
TH580	120 Hp, 30,100 lbs, 56' Reach, 11,000 lb Rating
Attachments	
Jibs, Clean-out Buckets, and Forks	



Multi-Terrain Loaders

Item	Description
257B	62 Hp, 7,559 lbs
277B	82 Hp, 9,411 lbs



Industrial Loader Boxblade

Item	Description
416D IL	81 Hp, 4 x 4, 92" Box Blade



Motor Graders

Item	Description
120	125 Hp, 14' Blade, 27,600 lbs
12H	144 Hp, 14' Blade, 31,320 lbs

SSL/MTL Work Tools

Item	Description
Industrial Grapple Bucket	60", 66", 72"
Pallet Fork	36", 42", 48"
Auger	A13, A19 w/Various Bits
Landscape Rake	LR15, LR18
Trencher	T9
Pickup Broom	BP15, BP18
Tiller	LT18

• Contact your HOLT CAT Rental representative for a complete listing of Cat® Skid Steer Loader and Multi-Terrain Loader work tools.



Crawler Loaders

Item	Description
939	90 Hp, 1.54 Yd ³ , w/Ripper, Std./4 in 1 Bucket
953	121 Hp, 2.1 Yd ³ , w/Ripper, Std./4 in 1 Bucket



Rollers

Item	Description
CB224	30 Hp, Double Drum, 47", 5,800 lbs
CS323	80 Hp, Single Drum, 50", 10,380 lbs
CP323	80 Hp, Single Drum, 50", 10,890 lbs
CS433	100 Hp, Single Drum, 66", 14,875 lbs
CP433	100 Hp, Single Drum, 66", 15,750 lbs
CS563	150 Hp, Single Drum, 84", 25,247 lbs
CP563	150 Hp, Single Drum, 84", 26,195 lbs



Excavators

Item	Description
307	54 Hp, 14,308 lbs, 20' 4" Reach, 13' 6" Dig Depth
312	94 Hp, 28,970 lbs, 28' 4" Reach, 19' 10" Dig Depth
314	94 Hp, 32,190 lbs, 28' 4" Reach, 19' 6" Dig Depth
315	115 Hp, 35,960 lbs, 28' 8" Reach, 19' 10" Dig Depth
320	138 Hp, 46,300 lbs, 32' 4" Reach, 22' Dig Depth
321	138 Hp, 52,911 lbs, 31' 9" Reach, 21' 9" Dig Depth
Attachments	
Demo Hammer	275 lbs, Fits 301.5 & 302.5 Mini-Ex
Demo Hammer	1,000 lbs, Fits 307 Excavator
Demo Hammer	1,500 lbs, Fits 312 Excavator
Demo Hammer	2,000 lbs, Fits 315 & 320 Excavator
Demo Hammer	3,000 lbs, Fits 315 & 320 Excavator
Demo Hammer	4,000 lbs, Fits 320 Excavator
Hydraulic Plate Compactor	24,000 ft lbs, Fits 320 Excavator
Compaction Wheel	24", Fits 320 Excavator
• Extra buckets to fit all excavators, all sizes.	



Sweepers

Item	Description
4 Wheel	Diesel, 8' Broom w/Water



Generators

Item	Description
3,000 Watt	Portable Gas
6,000 Watt	Portable Gas
20 kW	Diesel Towable Units
Spider Box	Distribution Box



Tool Carriers

Item	Description
IT28	155 Hp, 3.0 yd Bucket Size, 27,860 lbs
IT38	180 Hp, 3.0 yd Bucket Size, 30,183 lbs
Attachments	
Forks and Buckets	



Dozers

Item	Description
D3G	70 Hp, 8.08' Blade Width, 5,800 lbs
D4G	80 Hp, 8.75' Blade Width, 17,317 lbs
D5G	90 Hp, 8.825' Blade Width, 19,662 lbs
D5 LGP	90 Hp, 10.675' Blade Width, 20,434 lbs
D5N	121 Hp, 10.08' Blade Width, 30,053 lbs
D5N LGP	121 Hp, 11' Blade Width, 32,430 lbs



Mini Excavators

Item	Description
301.6	17.4 Hp, 3,684 lbs, 11' 9" Reach, 7' Dig Depth
302.5	22.9 Hp, 5,864 lbs, 15' Reach, 8' 8" Dig Depth
303.5	25 Hp, 7,810 lbs, 17' Reach, 10' 4" Dig Depth
304.5	38 Hp, 9,866 lbs, 18' 7" Reach, 11' 7" Dig Depth
305	42 Hp, 10,890 lbs, 22' 1" Reach, 15' 3" Dig Depth



Pumps

Item	Description
Centrifugal Pumps	2"-3", 10,000 to 16,000 GPH
2" Submersible Pump	1 Hp, 5,700 GPH



Wheel Loaders

Item	Description
906	71 Hp, 10,912 lbs, 1 Yd Bucket
924	137 Hp, 24,990 lbs, 2.50 Yd Bucket
928	155 Hp, 27,140 lbs, 3.0 Yd Bucket
930	159 Hp, 28,750 lbs, 3.0 Yd Bucket
938	180 Hp, 29,657 lbs, 3.25 Yd Bucket



Air Compressors

Item	Description
* 185 CFM Compressor	50' Section Hose, Diesel Towable
Jack Hammer-Air	60 & 90 lbs



Rocksaws & Trenchers

Item	Description
3700 Ride On	40 Hp, 6-12" Wide x 5' Deep
Ditch Witch RT 75H	75 HP, 6.5" Wide x 30" Deep



Trucks

Item	Description
Water Trucks	2,000 Gallon
Water Trucks	4,000 Gallon

*All machines not available at all locations.

HOLT

supports hurricane relief efforts

Buses loaded with evacuees seeking shelter from the wrath of Hurricane Katrina poured into San Antonio. The city welcomed them with open arms to an evacuation center at Kelly USA, the former Kelly Air Force Base.

The San Antonio Public Works Department set up the center using an unoccupied warehouse building. However, to turn the warehouse into a habitable space, it had to be cleaned, air conditioning and lighting had to be installed, sanitary facilities, dining areas, and medical clinics and even a post office sub-station had to be built. It was a gigantic construction project with not much time for completion.

All of this takes electricity and portable air conditioning units capable of cooling a 325,000 sq. ft. building. To accomplish this, the city turned to HOLT CAT® Power Systems Division for portable emergency power generators and air conditioning equipment.

“We knew the evacuees would be arriving over the weekend,” said Jason Tarbox, HOLT Power Systems Rental Power Sales Representative. This was just 10 days after the hurricane ravaged New Orleans. “So, we had to get the generator units and the air conditioners out to the site, get them hooked up, and get them on line in a matter of hours.”



Katrina evacuees register for housing at Kelly USA in San Antonio.

The HOLT Power Systems team arrived at the warehouse building and within 48 hours, everything was set up and running. Over Labor Day weekend, more than 2,000 evacuees poured into the center. While not luxurious, the building provided shelter, and thanks to HOLT, relief from the sweltering temperatures in the mid-to-upper 90s.



HOLT CAT portable generators provide the power for the evacuee shelter.

HOLT provided a total of 10 portable generators, ranging in size from 30 kW to 400 kW for electricity for cooling. Six of these trailer-mounted generators were used to power CAT® air conditioners providing a total of 140 tons of cooling, and another four generators were used to power equipment provided by Trane Air Conditioning and Heating. While the power and air conditioners were being installed by HOLT technicians, other workers were busy modifying the interior of the building to provide plumbing facilities and room dividers. By Monday, just a few days after the project started, most of the warehouse had been converted.

Janie B. Cantu, Director of Purchasing & General Services for the City of San Antonio said the support of HOLT CAT was crucial to the success of the project. “As a support organization to the overall incident team, we were constantly praised by FEMA and the Incident Management Team on the outstanding support rendered by the local business community. This tribute reflects the type of business partnership we have hopefully developed with you and your company. Without you, we could not have succeeded.”

“HOLT Power Systems did its best to support the hurricane relief efforts,” said Bob Stratton, Vice President and General Manager of HOLT Power Systems. “In addition to the project at Kelly USA, we moved a number of portable generators into the areas affected by Katrina, and we sent technicians for equipment set up and operation.”

As a heavy equipment dealer, HOLT CAT also provided machines to assist in the cleanup operations, especially in and around New Orleans. ■

HOLT CAT

Used Equipment



Crawler Tractors

1999 D10R - 03KR01306 CAB/AC, 10SU/TILT, 55 RI, U/C 70%, PADS 30% REMAIN ORIG COMP - \$ CALL
1995 D3C - 06SL01454 OROPS, RIPPER, PAT - \$ CALL
1996 D3C LGP - 07XL00483 OROPS, SWEEPS, PAT - \$ CALL
2005 D3G CAB - 0JMH01773 CAB, AC, DRAWBAR, PAT - \$ CALL
2004 D3G CAB - 0JMH00616 MA9, CAB/AIR, RI, SWEEP, 4V - \$ CALL
1999 D4C LGP - 04LS00441 OROPS, PAT, DRAWBAR, LGP MACHINE AS-IS - \$ CALL
2005 D4G - 0HYD01292 OROPS, RIPPER, SWEEP - \$ CALL
2003 D5G - 0FDH01187 OROPS, VPAT, RIPPER - \$ CALL
1997 D5M - 06GN00422 OROPS, XL, FTC, RI, SWPS, OW-01 - \$ CALL
2003 D5N LGP - 0AKD00492 CAB/AC, PAT BLADE, 4TH VALVE, FTC - \$ CALL
1966 D6C - 07A01617 OROPS, S BLADE, DRAWBAR - \$ CALL
2001 D6M - 09ZM00725 OROPS, RI, 24" ES, SWEEPS, S/U, CLUTCH BRAKE - \$ CALL
1997 D6M - 03WN00582 XL, FTC, SWPS, PS, RI-3TP128, OROPS - \$ CALL
1997 D6M LGP - 02RN00288 OROPS, PAT, WINCH - \$ CALL
2001 D6M XL - 03WN02913 EROPS, A/C, WINCH PA55 S/N 99000119 - \$ CALL
2001 D6MXL - 03WN02891 CAB, A/C, PA55 WINCH, S BLADE - \$ CALL
1998 D6R LGP - 09PN01065 - \$ CALL
2002 D7R - 0AEC00567 OROPS DRAWBAR - \$ CALL
2002 D8R - 06YZ01180 CAB/AC, TWIN TILT, ANGLE BLADE, U/C 70% RE- MAIN, 28" SHOES - \$ CALL
1998 D8R - 07XM02599 CAB/AC, SU BLADE, S/S RIPPER, 95% TREX U/C 1000HRS NEW ENG - \$ CALL
2002 D8R WDA - 06YZ00946 CAB/AC, 8SU/TILT, CONVERTING TO WDA, NEW UNDERCARRIAGE - \$ CALL
2006 D8T - 0KPZ00916 CAB, A/C, SU, MS RIPPER - \$ CALL
1997 D9R - 07TL00909 CAB, AC, DS, MSRI-5RP492, UC-ROL, HYDP-PUL, PPTRUN - \$ CALL
1930 15 - 00PV03519 ANTIQUUE TRAC MODEL 15 - \$ CALL
1983 943 - 031Y00968 - \$ CALL



Scrapers

1991 615C - 05TF00455 OROPS, SUSPENSION AXLE, LIGHTS, TIRES 70% GOOD 29.5X25 L-3 - \$ CALL
2005 627G - 0CEX00601 CAB, AC, 33.25 TIRES @ 70% REMAINING - \$ CALL
2005 627G - 0CEX00602 CAB/AC, 33.25 TIRES @ 70% REMAINING - \$ CALL
2000 631E - 01NB01487 CAB/AC - \$ CALL
1988 631E - 01AB00875 CAB/AC, RETARDER, 37.25 X 35 TIRES, 2 FRTS @ 30% REMAIN, 2REAR @ 20% REMAINING - \$ CALL
1990 631E - 01NB00724 CAB/AC, RETARDER, 37.25X35 TIRES *JOINT VEN- TURE* SEE BILL BOYLE - \$ CALL
1995 631E - 01NB00944 CAB/AC, 37.25 X 35 TIRES, FRT TIRES 2 @ 60% RE- MAINING, REAR 1@20/1@40



Skid Steers

1994 1845 - JAF0141375 - \$ CALL



Excavators

1988 EL240 - 04JF00258 LONG REACH, ROUGH MACHINE, AS IS - \$ CALL
1995 214 - 04347959 FRONT TIRES 60% FOAM FILLED REAR 60% - \$ CALL
1987 235B - 07WC00696 CARBODY CRACKED, PRE SOLD - \$ CALL
2004 320CX - 0PAB02953 CAB/AC, R BM, 9' STK, PG, AUX LINES - \$ CALL
2003 325CL - 0BFE00649 EROPS, AC/HEAT, AM/FM RADIO, 54" GP BKT, FOOT PEDAL HYD THUMB - \$ CALL
1999 330B - 06DR03214 - \$ CALL
1995 330L - 05YM00915 CAB, A/C, LONG STICK - \$ CALL



Backhoe Loaders

2005 416D - 0BFP16162 OROPS 2-WD - \$ CALL
2005 416D - 0BFP16203 2WD, OROPS, STD STICK - \$ CALL
2003 420D - 0FDP14523 OROPS, 2WD, STD STK, 1.4 CYD, 1250#CTWT - \$ CALL
2002 420D CAB - 0FDP08029 MA2, DELUX CAB/AC, 4X4, ES, 1.4CYD, FLIP - \$ CALL
2005 420D 4X4 X - 0FDP23669 OROPS, 4X4, STD STK - \$ CALL
2005 420D 4X4 X - 0FDP22218 OROPS, 4X4, STD STK, CAT LINES - \$ CALL
2006 430D 4X4ES - 0BNK07286 - \$ CALL



Off-Highway Trucks

1989 769C - 001X04949 CAB, WEAK TIRES - \$ CALL
1999 769D - 05SS00138 CAB/AC, MUFFLER, TRACTION AID, RETARDER, 1800 X 33 TIRES-NEW - \$ CALL
1996 769D - 05TR00147 CAB/AC, RETARDER, FLIP EXHAUST, TRACTION AID, TIRES 2@60%/2@30% - \$ CALL
1996 769D - 05TR00228 CAB/AC, RETARDER, FLIP EXHAUST, TRACTION AID, TIRES 70% F/60% R - \$ CALL
1997 769D - 05TR00663 A/C, LINER, RETARDER, 18.0R33RI TIRES, CONVERT- ING TO WATER WAGON - \$ CALL
1998 769D - 05TR00943 A/C, RETARDER, 18.00R33 TIRES - \$ CALL
1996 771D - 06JR00101 CAB/AC, RETARD, QUARRY BED, 1800X33 TIRES @50% REMAINING - \$ CALL
1999 777D - 03PR01088 CAB/AC, TIRES, RF 70%, RRI 60%, RRO 50%, LF 20%, LRI 50%, LRO 30% - \$ CALL
1999 777D - 03PR01096 CAB/AC - \$ CALL



Articulated Trucks

2000 730 - 0AGF01329 CAB/AC, 60-70% TIRES *JOINT VENTURE* - \$ CALL
2002 730 - 0AGF00558 CAB/AC, BODY LINER, RETARDER, 23.5X25 TIRES@50% REMAINING - \$ CALL
2003 740 - 0AXM00672 CAB/AC, 40-50% TIRES - \$ CALL

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Motor Graders

2004 14H - 0ASE00964 RI, AC, 2 0.5R25 BS, 16" BLADE CUSTOMER PU FACTORY - \$ CALL
1980 140G - 072V04548 EROPS, 14' MOLDBOARD, SCARIFER, 14.00X24 TIRES - \$ CALL
2004 140H - 0APM01411 CAB/AC, RI, 14' BLD, 17.5 TIRES - \$ CALL



Wheel Loaders

2004 928G - 0DJD01389 CAB/AC, GP BKT, 20.5 X 25 MICH RAD - \$ CALL
1999 938G - 04YS00912 CAB, A/C, 20.5 X 25 - \$ CALL
2000 938G - 09HS00546 CAB/AC, GP BU B.O.C.E., MICHELIN XHA TIRES - \$ CALL
2004 950G - 0AYL01668 CAB/AC, RIDE CONTROL, GP BKT/BOE 23.5X2 TIRES @ 60%+ REMAIN - \$ CALL
1994 953B - 05MK01446 CAB, A/C, GP BKT, REAR BUMPER, 50% BOTTOM - \$ CALL
1991 963 LGP - 021Z04177 A/C, STND, EROPS/GP BU W/TEETH, RIPPER, TERP UNIT - \$ CALL
1994 963 LGP - 021Z05499 EROPS, STD, AC, GP BU W/TEETH, BUMPER TERP UNIT - \$ CALL
2004 963C - 0BBD00756 CAB, AC, RI, 3.0CYD, 30% BOTTOM - \$ CALL
2001 963C LGP - 02DS01236 - \$ CALL
1999 963C LGP - 02DS00710 CAB, A/C, RIPPER - \$ CALL
1999 966G - 03SW00528 CAB, A/C, GP BKT - \$ CALL
2003 972G - 0AXC00711 CAB/AC, RIDE CONTROL, COMMAND STEER, GP BKT, 26.5 X 25 TIRES @20% REMAINING - \$ CALL
1984 973 - 032Z00721 - \$ CALL
1994 973 - 086G01502 - \$ CALL
1985 980C - 063X06009 NEEDS WORKED ON - \$ CALL
1999 988F - 02ZR01755 CAB/AC, RIDE CONTROL, AXLE OIL COOLER, SPADE BU, TIRES 2@70%, 2@40 - \$ CALL
1998 988F - 02ZR01184 CAB/AC, RIDE CONTROL, SPADE BKT/BOE, L-5 TIRES @ AVG REMAINING - \$ CALL
1998 988F - 02ZR01193 CAB/AC, SPADE BKT/TEETH, NEW TRS, POWER TRAIN REBUILT, ARTIC REB - \$ CALL
1996 988F - 02ZR01374 CAB/AC, SPADE BKT/TEETH, NEW TRS, POWER TRAIN REBUILT, ARTIC REB - \$ CALL
1998 988F - 02ZR01551 CAB/AC, RIDE CONTROL, SPADE BKT/BOE, L-5 TIRES @ 75% REMAIN - \$ CALL
1998 988F - 02ZR01566 CAB/AC, HILIFT ASS, NO BKT, TIRES@70%+ FIRES- TONE BIAS PLY - \$ CALL
1999 988F - 02ZR01740 CAB/AC, SPADE BUCKET/TEETH + SEGMENTS L-5 BRIGESTONES @80%REM - \$ CALL
2000 988F - 02ZR02225 CAB/AC, SPADE BKT/TH MICHELIN XLDD2A TIRES 2@70% 2@35% REMAIN - \$ CALL
1993 992D - 07MJ00150 CAB/AC, STD LIFT, POOR TIRES, SPADE BKT/TEETH, EDGE SAVERS - \$ CALL
1995 992D - 07MJ00370 CAB/AC, 14 YD BUCKET WITH TEETH - \$ CALL

Local contractor **Rich Ponce** nominated as finalist for "Contractor of the Year" award



Rich Ponce (L) received award from Chris Gustafson, CAT Rental Store Division Manager.

Local contractor, Rich Ponce, knows that producing high-quality concrete work is not just about mixing cement, aggregate and water. Some days it means dangling from a high rise. Other days he might find himself hanging off the side of a cliff to perfect his work.

Whatever new heights each day has in store, one thing is clear – Ponce’s philosophy of quality over quantity has earned him a rightful niche in the industry and national recognition for creating unique concrete and site-work.

Ponce, owner and operator of Austin Concrete Solutions, was recently named one of twelve finalists in the Equipment World Magazine 2006 Contractor of the Year Award program, an honor for contractors with annual revenue of \$5 million or less.

“It is a thrill just to be nominated for this prestigious award,” says Ponce. “I take great pride in my business, and to be recognized among so many excellent colleagues makes it really special.”

After 15 years in the business, difficult logistics and complicated engineering remain Ponce’s specialty. The most spectacular of Ponce’s achievements is his talent for high-end residential decorative concrete work, utilizing state-of-the-art staining techniques and a rock-salt finish.

“My work is not geared toward mass production,” says Ponce. “Perfection is in the detail, and spectacular concrete work sometimes requires unorthodox working conditions.”

Although Ponce specializes in high-end residential work, he also performs many mid-rise, commercial concrete jobs, as well as runs an estimating division. Ponce rents CAT® Backhoe Loaders, Excavators, Dozers and allied equipment from HOLT Rental Services for his building and construction needs.

“We have a great relationship with Rich because, just like HOLT CAT, he takes pride in his products and services,” says John Stedman, HOLT Rental Services Pflugerville Sales Representative. “His reputation is stellar, and his customers know the quality of work he provides for them will be exceptional.”

About the award:

Nominees for the award must have at least eight years of construction experience, hold an excellent safety record, own at least three ride-on machines, and have demonstrated strong management practices and consistent growth. Each finalist will be featured in Equipment World Magazine.

The Contractor of the Year Award is sponsored by the Cat Rental Store, Cat used.com, Wacker Corp. and Equipment World magazine.

If you need more information or to apply for the 2007 program, please contact your HOLT CAT Sales Representative or circle #11 on the Reader Service Card. ■



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